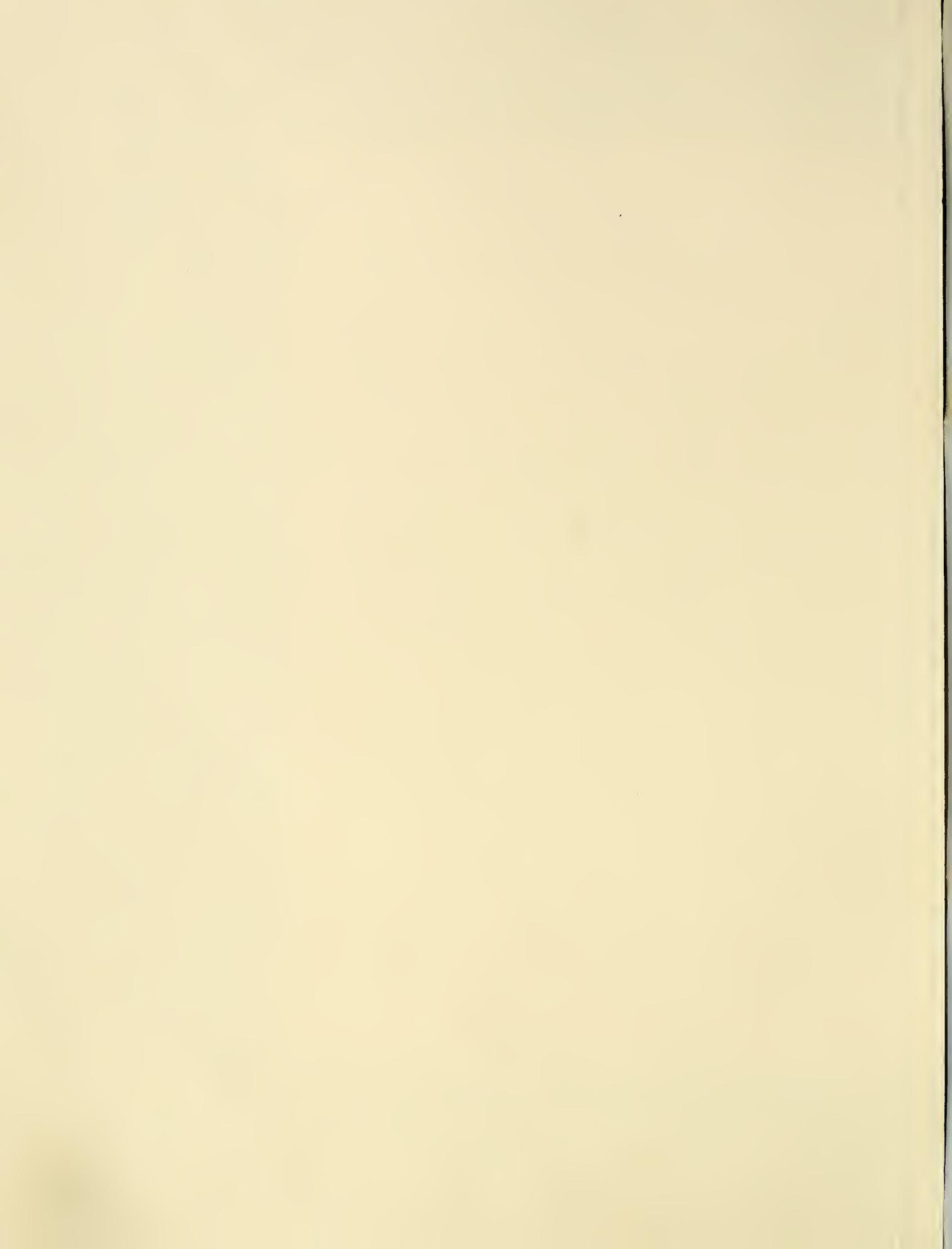


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George and Anna Hunsberger
R. F. D. No. 1
Saginaw, Michigan
Growers of the World's
Finest Gladioli



U. S. DEPARTMENT OF AGRICULTURE

WASHINGTON, D. C.

BUREAU OF PLANT INDUSTRY
Horticulture

GOVERNMENT PRINTING OFFICE J32437

File No. 500

A list of glads that are tried and true and within the reach of every purse. Not as attractive perhaps, on paper, as the 25, 50, or 100 dollar baby being trailed across the advertising horizon, but just as beautiful and pleasing in the garden, often more so. And if a bulb goes wrong or is disappointing you have much less cause for grief.

If you contemplate stocking up and going in the Glad business, we suggest for your consideration, that the average purse is not lined with bills of large denomination but with nickles and dimes, and it is volume sales that spell success in any business, rather very high or prohibitive prices.

AGRICULTURE
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IT HAS OFTEN BEEN STATED BY IRRESPONSIBLE PERSONS, THAT THE WORLD OWES EVERY MAN A LIVING. MAY IT NOT BE TRUE THEY ARE RIGHT, AND THAT INDUSTRY IS ONLY A SANE AND SURE PROCEDURE OF COLLECTION? AND IT MIGHT BE ADDED IF YOU WOULD PROCEED TO COLLECT IN THE EASIEST AND MOST CAREFREE MANNER, WORK FOR HIRE AND LET THE OTHER FELLOW DO THE WORRYING.

1928

WHOLESALE PRICE LIST

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George and Anna Hunsberger

Growers of the Worlds Finest Gladioli

SAGINAW, MICH., R. 1.

RETAIL PRICES

One or more Bulbs of any variety (size 1 or 2) will be sold for twice the 100 rate per Bulb, as one No. 1 Alice Tiplady 2x.03--\$.06 or 1 Byron L. Smith 2x.04--\$.08 per Bulb, etc. Dozen rate 10 times single rate.

TERMS:—Cash with order, 25% Deposit holds goods for spring shipment, 5% discount on orders fully paid. All stock offered subject to prior sale. 25 bulbs at 100 rate. 1000 rate 8x100 Rate. No order accepted for less than \$1.00. All stock guaranteed clean, healthy, up to size and 100% true to name. Should error occur we will replace or refund value of same. We do not substitute, unless requested. If interested in 5 or 10 thousand lots, write for prices.

| VARIETY PER 100 | ½-1½ | | | | | | BULBLETS | | | | |
|--------------------------------------------------------|--------|--------|--------|--------|--------|--------|----------|--------|--------|---------|---------|
| | No. 1 | 2 | 3 | 4 | 5 | 6 | 100 | 1000 | qt. | pk. | bushel |
| Altair, finest salmon-saffron | \$2.50 | \$2.00 | \$1.50 | \$1.00 | \$.75 | \$.50 | \$.30 | \$.75 | \$1.50 | \$ 8.00 | \$24.00 |
| Alice Tiplady, orange saffron, fine | \$2.75 | \$2.25 | \$1.50 | \$1.00 | \$.75 | \$.50 | \$.30 | \$.75 | \$1.50 | \$ 8.00 | \$24.00 |
| A. B. Kunderd, fine creamy ruffled | \$6.00 | \$5.00 | \$4.25 | \$3.50 | \$2.75 | \$2.00 | \$.50 | ----- | ----- | ----- | ----- |
| Albania, fine white, frilled commercial | \$4.00 | \$3.25 | \$2.50 | \$1.75 | \$1.25 | \$.75 | \$.40 | \$1.50 | \$4.00 | ----- | ----- |
| Byron L. Smith, most refined lavender-pink | \$4.00 | \$3.25 | \$2.50 | \$1.75 | \$1.25 | \$.75 | \$.50 | \$2.00 | \$5.00 | \$30.00 | ----- |
| Butter Boy, buttercup yellow, tall fine | \$3.50 | \$2.75 | \$2.00 | \$1.50 | \$1.00 | \$.75 | \$.30 | \$1.00 | \$1.75 | \$ 8.00 | \$25.00 |
| Crimson Glow, very best red, commercial | \$3.00 | \$2.50 | \$2.00 | \$1.50 | \$1.00 | \$.75 | \$.30 | \$1.00 | \$2.00 | \$10.00 | \$30.00 |
| Cinderella, best white Prim. 5 and 6 open | \$4.00 | \$3.25 | \$2.50 | \$1.75 | \$1.25 | \$.75 | \$.40 | \$1.50 | \$4.00 | ----- | ----- |
| Dr. W. Van Fleet, tall early delicate rose-pink, grand | \$4.00 | \$3.25 | \$2.50 | \$1.75 | \$1.25 | \$.75 | \$.40 | \$1.50 | \$4.00 | ----- | ----- |
| E. J. Shaylor, rose-pink, ruffled, fine | \$3.00 | \$2.50 | \$2.00 | \$1.50 | \$1.00 | \$.75 | \$.40 | \$1.00 | \$2.00 | \$ 8.00 | \$25.00 |
| Golden Butterfly, rich yellow butterfly type | \$5.00 | \$4.00 | \$3.25 | \$2.50 | \$1.75 | \$1.00 | \$.40 | \$1.00 | ----- | ----- | ----- |
| Mary Fennel, fine lavender | \$3.50 | \$3.00 | \$2.50 | \$1.50 | \$1.00 | \$.75 | \$.40 | \$1.00 | ----- | ----- | ----- |
| Ming Toy, very fine buff yellow or fawn | \$3.50 | \$2.75 | \$2.00 | \$1.50 | \$1.00 | \$.75 | \$.40 | \$1.00 | \$3.00 | ----- | ----- |
| Maiden Blush, fine pink Prim 6 to 8 open | \$2.50 | \$2.00 | \$1.50 | \$1.00 | \$.75 | \$.50 | \$.30 | \$.75 | \$1.50 | \$ 8.00 | \$24.00 |
| Mary Pickford, creamy white | ----- | \$3.25 | \$2.50 | \$1.50 | \$1.00 | \$.75 | \$.40 | \$1.00 | \$3.00 | ----- | ----- |
| Mona Lisa, pale rose pink, ruffled, commercial | \$3.50 | \$2.75 | \$2.00 | \$1.50 | \$1.00 | \$.75 | \$.30 | \$1.00 | \$2.50 | \$15.00 | \$50.00 |
| Purple Glory, dark red, very fine ruffled, grand | \$7.00 | \$5.75 | \$4.50 | \$3.25 | \$2.25 | \$1.50 | \$.50 | \$3.00 | ----- | ----- | ----- |
| Roanoke, tea yellow, very early | \$2.75 | \$2.25 | \$1.50 | \$1.00 | \$.75 | \$.50 | \$.30 | \$.75 | \$1.50 | ----- | ----- |
| Ruffled America, lavender pink, fine commercial | \$4.00 | \$3.25 | \$2.50 | \$1.50 | \$1.00 | \$.75 | \$.50 | \$1.25 | \$3.00 | \$15.00 | \$50.00 |
| Scarlano, flame red, dark throat, grand | \$4.00 | \$3.25 | \$2.50 | \$1.50 | \$1.00 | \$.75 | \$.50 | \$1.00 | \$4.00 | \$20.00 | ----- |
| Splendora, finest of all black reds | \$6.00 | \$5.00 | \$4.00 | \$3.00 | \$2.00 | \$1.00 | \$.50 | \$2.00 | \$5.00 | ----- | ----- |
| St. Thomas, rose red, darker throat blotches | \$8.00 | \$6.50 | \$5.00 | \$4.00 | \$3.00 | \$2.00 | \$.50 | \$5.00 | ----- | ----- | ----- |
| Waneta, rose pink, creamy throat, very fine | \$4.00 | \$3.25 | \$2.50 | \$1.50 | \$1.00 | \$.75 | \$.50 | \$1.00 | \$3.00 | \$20.00 | ----- |
| White Butterfly, dainty white Prim. | \$4.00 | \$3.25 | \$2.50 | \$1.50 | \$1.00 | \$.75 | \$.50 | \$1.00 | \$3.00 | ----- | ----- |
| White Wonder, large white, fine | \$4.00 | \$3.25 | \$2.50 | \$1.50 | \$1.00 | \$.75 | \$.50 | \$1.00 | \$4.00 | ----- | ----- |

Varieties of which we have only a limited stock, priced each.

| | | | | | | | | | | | |
|-------------------------------------------------------------------|--------|--------|--------|--------|--------|--------|-------|-------|-------|-------|-------|
| Cygnus, salmon apricot, yellow throat each ½ to ¾ inch. | ----- | ----- | ----- | \$.10 | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| Cincinnatus Heine, finest blush white | \$.10 | \$.08 | \$.06 | \$.05 | \$.04 | \$.03 | ----- | ----- | ----- | ----- | ----- |
| E. B. Williamson, deep mallow purple, small ½ to ¾ inch 15c each. | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| Flaming Vale, tall, deep, cardinal-red flowers | \$.10 | \$.08 | \$.06 | \$.05 | \$.04 | ----- | ----- | ----- | ----- | ----- | ----- |
| John Dunbar, velvety red, coppery bronze sheen | \$.15 | \$.12 | \$.10 | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| Marigold, pure yellow, very fine, each | \$.50 | \$.40 | \$.30 | \$.25 | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| Masterpiece, American beauty color | \$.15 | \$.12 | \$.10 | \$.08 | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| Madison Cooper, dark rich satiny red | \$.15 | \$.12 | \$.10 | \$.08 | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| Scarlet Treasure, nice red Prim. | \$.08 | \$.06 | \$.05 | \$.04 | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| Today, orange saffron | \$.50 | \$.40 | \$.30 | \$.25 | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| Violet Glory, dark violet, fine | \$.10 | \$.08 | \$.06 | \$.05 | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| Ulysses, smokey blue, rose pink, small ½ to ¾ inch, each 10c. | \$.25 | \$.20 | \$.15 | \$.10 | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| Copper Bronze, the name describes it, each | \$.25 | \$.20 | \$.15 | \$.10 | ----- | ----- | ----- | ----- | ----- | ----- | ----- |

CHOICE GLAD SEED 50c PER PACKAGE.

We recommend to flower lovers: "The Flower Grower", published by Madison Cooper, Calcium, New York, \$2.00 per year.